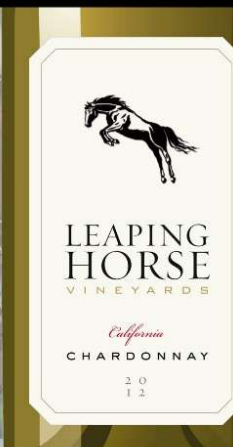
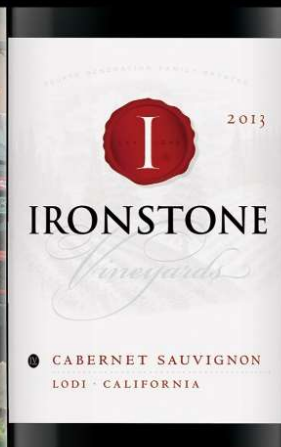
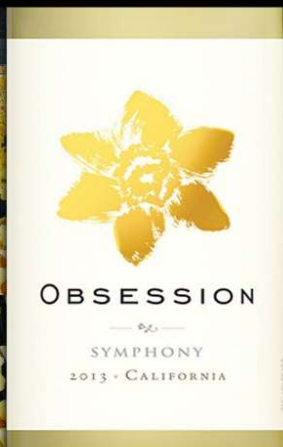




IRONSTONE

Vineyards





IRONSTONE

Vineyards



The Kautz Family

Back Row-Jack, Sarah, Stephen, James, Anna, Kaylee, Marianne, Callen, Carson, Sandee, Wilhem, Kurt; Front row-Emma, Gail, John, Madison, Jenna, Joan, Doug



IRONSTONE

Vineyards

- Vineyards located in Lodi and Sierra Foothills appellations
- Family owns over 7,000 acres (2,800 hectares) of vineyards. Ranked as the 6th largest wine grape grower.
- Chardonnay, Symphony, Viognier, Verdelho, Muscat Canelli, Chenin Blanc, Merlot, Cabernet Franc, Cabernet Sauvignon, Syrah, Zinfandel, Petite Sirah, Souzoa, Malbec, Petite Verdot .
- Vineyard locations offer diverse geography, soils and climates to provide varietal correct, complex wines.





IRONSTONE

- Located 160 km east of San Francisco

- Major wine grape growing region since the 1850s

- Lodi Appellation approved by the Federal government in 1986

- More than 190,000 (44,000 hectares) 750 growers

- Annual yield comprises 20% of California's total wine grape production

- Produces over 34% of California's Zinfandel
27% Cabernet Sauvignon
31% Merlot
42% Petite Sirah
18% Chardonnay
23% Pinot Grigio
18% Sauvignon Blanc
47% Viognier
37% Petite Verdot

LODI APPELLATION



IRONSTONE

Vineyards

LODI AVAs

The LODI AVA (est. 1986) is home to 100,000 acres of vineyards farmed by 750 winegrowers across seven sub-AVAs.

ALTA MESA - LODI | 5,300 Winegrape Acres

Heavy, red, clay loam soils. Climate slightly warmer & less windy between that of the lowlands and the foothills. Prairie environment.

BORDEN RANCH - LODI | 12,000 Winegrape Acres

Oldest valley floor soils with a different geological composition of the stream deposits. Climate is warmer, wetter, & windy due to higher elevation.

CLEMENTS HILLS - LODI | 21,700 Winegrape Acres

Older soils with volcanic sediments and clasts. Oak savanna & woodland environment. Warmer & wetter climate than neighboring lower elevation areas.

COSUMNES RIVER - LODI | 3,500 Winegrape Acres

Low elevation meadows & riparian woodland environments. Moderate diversity of young soil types along the floodplain & sloughs, with patches of intermediate age soils on the river terraces & fans. Cool & windy.

JAHANT - LODI | 9,000 Winegrape Acres

Dissected river terraces, old floodplain deposits, sandy surface soils. Cool, breezy climate. Riparian woodland environment.

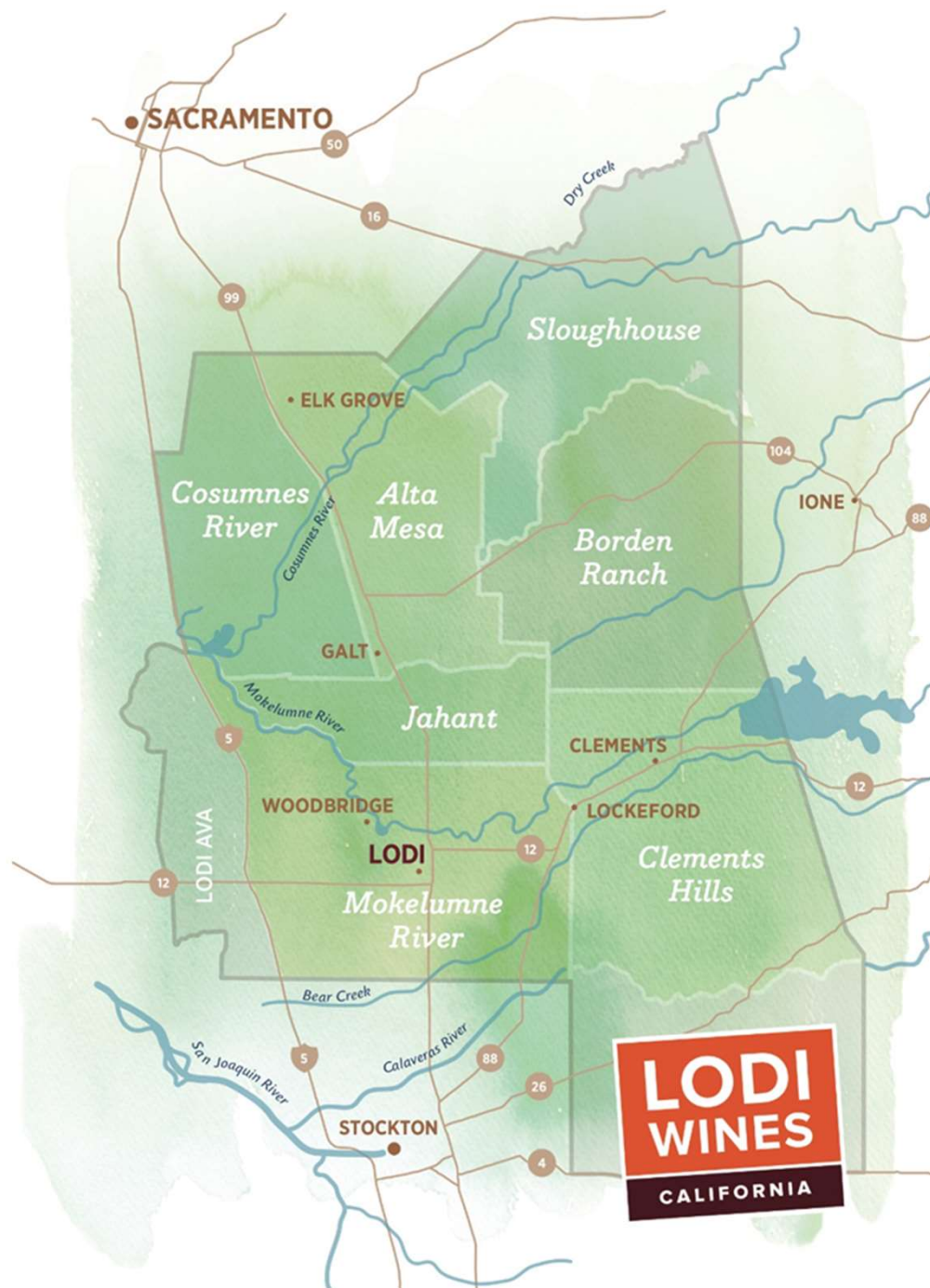
MOKELUMNE RIVER - LODI | 42,000 Winegrape Acres

Low elevation, alluvial fan of the Mokelumne River. Distinctive granitic-based sandy soils. Cool, windy climate. Heart of Old Vine Zinfandels.

SLOUGHHOUSE - LODI | 8,000 Winegrape Acres

Higher elevation river terraces & low bedrock hills of the Sierra Nevada. Oak savanna environment with older soils. Climate is warmer & wetter moving inland.

For more in-depth information, visit the Lodi Winegrape Commission's website, lodiwine.com, & search for Randy Caparoso's blog post titled "The Nitty-Gritty on Lodi's seven American Viticultural Areas (AVAs)".





WRCC Average High/Low Temperatures (1893-2014)

	March	April	May	June	July	Aug.	Sep.	Oct.	Yearly
Lodi	65.7 41.8	72.5 44.5	79.4 49.0	86.6 53.2	91.5 55.6	90.0 54.4	86.5 52.2	77.4 46.6	73.6 46.0
St. Helena (Napa Valley)	65.4 40.5	71.5 42.7	78.1 47.2	84.4 51.0	89.7 52.6	89.1 52.1	86.3 49.7	77.5 45.8	73.6 44.5
Healdsburg (Sonoma)	66.5 42.3	72.0 44.4	78.4 48.5	84.4 52.1	88.8 52.7	88.4 51.5	86.0 51.5	77.9 47.7	73.9 45.9
Paso Robles	67.8 38.5	73.7 40.2	80.0 44.1	86.6 47.7	92.7 50.8	92.9 50.0	89.3 47.4	81.1 41.9	76.7 41.5
Santa Maria (Sta.Barbara)	66.4 42.5	68.8 44.6	70.2 47.1	72.6 49.4	74.1 52.2	74.1 52.6	75.4 50.9	74.1 47.6	70.0 45.7
Fresno	67.0 43.8	74.4 48.0	83.5 54.3	91.7 60.5	98.3 65.7	96.4 64.0	90.8 59.7	79.7 51.2	76.5 50.4



IRONSTONE

Vineyards

SIERRA FOOTHILLS APPELLATION



- Total area is 274 kilometers long, located alongside the Sierra Nevada Mountain Range and includes 1 million total hectares of land
- Wine grape plantings are over 5,600 acres (2,300 hectares)
- 300-900 meters above sea level with shallow, granite, volcanic and clay soils
- Sierra Foothills AVA established in 1987
- Estate Vineyards grow Viognier, Muscat Blanc (Canneli), Verdelho, Cabernet Sauvignon, Tempranillo, Petite Sirah, Chardonnay, Petite Verdot, Malbec, Cabernet Franc, Merlot



IRONSTONE

Vineyards

SIERRA FOOTHILLS APPELLATION

Climate:

- Summer temperatures are hot and dry, with the average being 71.6 °F (22 °C)
- Winters are mild with occasional light snowfall.

Rainfall:

- Average 36 inches between October-May

Soil Types:

- Mollisols – Comes from the yearly addition of organic matter to the soil from deep roots
- Ultisols – Reddish, clay-rich, acidic soils typically found in old landscape settings.
- Alluvial – Rich in nutrients and may contain heavy metals. Formed when streams and rivers slow their velocity.

Stones: Heavy gravel, surface rock of quartz and limestone



IRONSTONE

Vineyards

Mineral soils rich with iron, composed of schist, slate of phyllite, marble, metavolcanic, granite and volcanic-andesitic





SUSTAINABLE VITICULTURE PRACTICES

At Ironstone (Kautz Family Vineyards), a healthy environment is important to our family, our neighbors and our community.



- Family has practiced for over 35 years
- Vineyards certified 2018-2019 California Sustainable Winegrowing Alliance
- Ironstone & Bear Creek Wineries certified 2020
- Integrated Pest Management
- Cover crops, water management, soil fertility programs, vineyard trellis', beneficial plants, wildlife



Ironstone Winery & Bear Creek Winery certified in 2020

All Lodi & Murphys vineyards certified Sustainable between 2018-2020



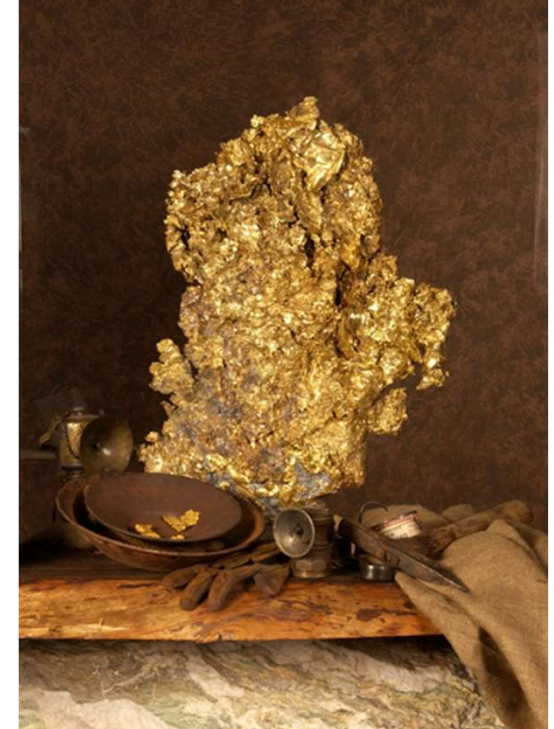
IRONSTONE

Vineyards

- Wine Tasting & Gourmet Deli
- Cooking & wine pairing series
- Weddings and private events
- Concours d'Elegance
- Conference facilities



EVENTS



- World's largest gold piece on display – 44 lbs
- Gold Rush Museum & Jewelry Shoppe
- Landscaped gardens

IRONSTONE

Amphitheatre



Old Dominion -
Toby Keith – Sheryl
Crow – Train –
Jason Mraz, -Tony
Bennet – Kelly
Clarkson – Lynyrd
Skynyrd – The
Band Perry



Carrie Underwood - Alan
Jackson - The Fray – Train-
Heart - Doobie Brothers -
Don Henley - ZZ Topp - Bad
Company - Darius Rucker –
Collective Soul – Chris Young
– Reba -Sublime – Sammy
Hagar – Chicago – Joan Jett -
Boston



Reo Speedwagon - Pat Benatar –
Sugarland - BB King - Etta James
Goo Goo Dolls – Diana Krall – UB40
Bryan Adams – Hall & Oats -
Melissa Etheridge – Willie Nelson -
Alan Jackson – Matchbox 20 –
John Melloncamp



IRONSTONE

Vineyards



GARDENS





IRONSTONE

Vineyards

David Crippen, Senior Winemaker,
Bear Creek Winery

Steve Millier, Director of
Winemaking, Ironstone Vineyards

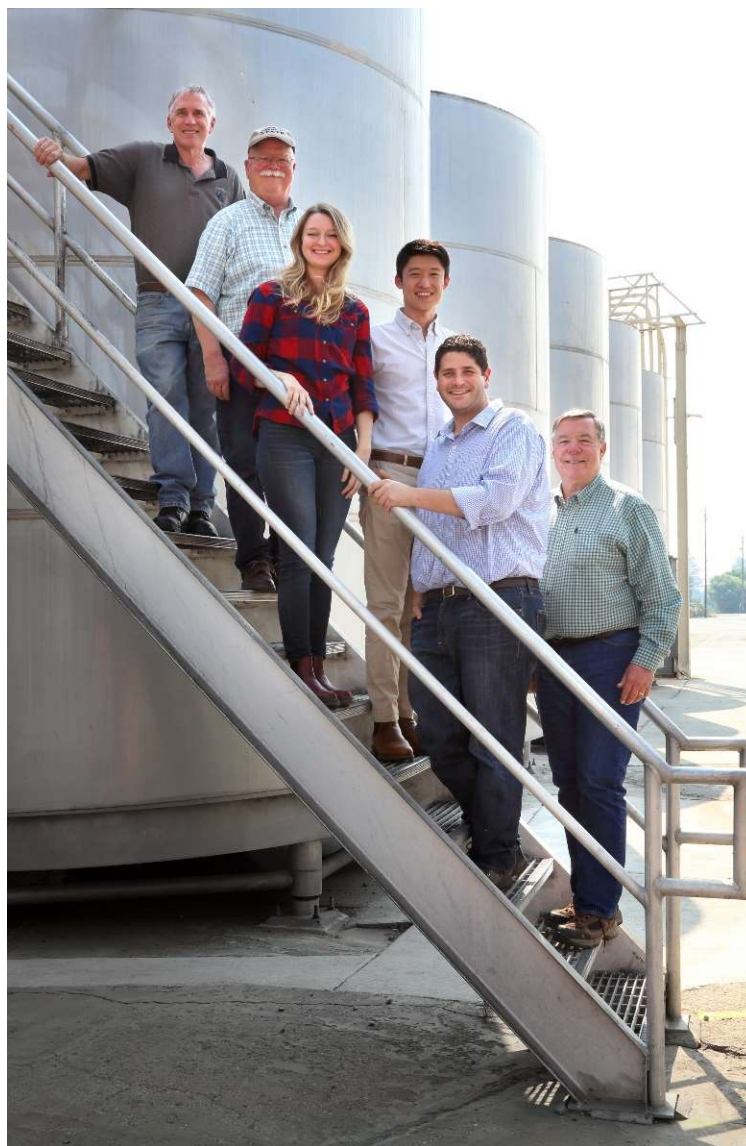
Liza Yurovich, Assistant Winemaker

Han Han, Winemaker

Natale Gagliardo, Export
Winemaker, Bear Creek Winery

Bob Broman, Winemaker &
Domestic Sales Manager

WINEMAKING TEAM





IRONSTONE

Vineyards

Reserve Wines

Estate Grown, Sierra Foothills

- Chardonnay – planted in 1998 on alluvial breakdown with some river soil
- Viognier-combination of red clay and alluvial breakdown with pockets of exposed gravel
- Cabernet Franc-planted in 1998 on alluvial breakdown with Calaveras Schist and quartz outcroppings
- Cabernet Sauvignon-planted in 1998 on alluvial breakdown with Calaveras Schist and quartz outcroppings, as well as red clay at top of hill moving into brown clay at bottom
- Meritage-vintage specific blend of many Cabernet Sauvignon, Merlot, Cabernet Franc, Petite verdot and Malbec
- *Kramer Ranch* Cabernet Sauvignon –small production

Lodi Appellation

- Old Vine Zinfandel –Blend of 3-5 vineyards
- *Rous Vineyard* Ancient Vine Zinfandel – Planted 1909, Mokelumne River





IRONSTONE

Vineyards

CLASSIC SERIES

LODI AVA

- Chardonnay
- Sauvignon Blanc
- Chenin Blanc
- Merlot
- Cabernet Franc
- Cabernet Sauvignon
- Petite Sirah
- Old Vine Zinfandel
- Pinot Noir



New Packaging coming August 2020



OBSESSION WINES
California

- Symphony- Cross between Muscat of Alexandria & Grenache Gris
 - Red Blend – Merlot, Zinfandel & Petite Sirah
 - Rosé (Zinfandel & Pinot Grigio)

www.obsessionwines.com



OBSESSION WINES

California

Newly Released – July 2020, vibrant packaging with screwcap closures, this expansion of the Obsession range is modern and the perfect wine for summer.

Obsession Wines have always been a signature for the Kautz family and Ironstone Vineyards. The selection of Symphony as the base wine and the choice of natural and organic fruit flavors to complement this wine was the genesis of Obsession Fruit Infused Wines. The low alcohol (5.0%) and the sweetness of the fruit is balanced with higher acidity and increased carbonation for flavor and texture.

Symphony – Apple
Symphony – Mango
Symphony – Peach



Wherever your **OBSESSION** takes you, now you can take **OBSESSION WINES** with you!



We've crafted remarkably delicious and fresh **OBSESSION WINES** and packaged them in convenient 375ml cans that can go anywhere.

Throw a pack of **OBSESSION SYMPHONY**, the beautifully aromatic and fruit forward white wine, in a cooler for a day at the beach or hanging at home watching a good movie.

OBSESSION ROSÉ, a fresh, crisp wine with flavors of strawberries, pomegranates and citrus that are perfect at your favorite concert or relaxing with a good book.

Take the **OBSESSION RED BLEND**, a captivating synergy of sweet berries and flavors of Merlot, Petite Sirah, Tannat and Syrah to your bestie's cookout.

For decades, the Kautz family has crafted the finest wines from a diverse selection of varieties with the utmost attention to quality in their sustainably farmed vineyards. **OBSESSION WINES** in a can are as great as they are in a bottle and present an opportunity for more convenient access to this fun and exciting brand.

Reasons to get **OBSESSED**

- ➔ Lightweight and easy to take with you
- ➔ Easily recyclable
- ➔ Fast chilling
- ➔ Easy to open (no corkscrews required)
- ➔ No glass necessary!
- ➔ Smaller serving size

Wherever your **OBSESSION** takes you, these wines are sure to please.



OBSESSION Symphony

7 24826 07931 2



OBSESSION Rosé

7 24826 17131 3



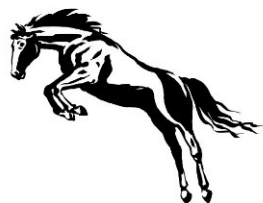
OBSESSION Red Blend

7 24826 21131 9

Packed 24 cans/carton, 10 cartons/tier, 8 tiers/pallet = 80 cases/pallet

For more information and samples, please contact
Obsession Wines Global Sales & Marketing, 6111 E. Armstrong Road, Lodi, CA 95240, USA
Tel. +1 209 369 1911





LEAPING
HORSE
VINEYARDS

Chardonnay

Pinot Grigio

Merlot

Cabernet Sauvignon

Red Blend



WINE
ENTHUSIAST®



EST. 1996

STONE VALLEY



Chardonnay * Merlot * Cabernet Sauvignon * Red Blend

DRIFTING WINES



- Lodi Appellation -

Chardonnay, Cabernet Sauvignon, Merlot, Old Vine Zinfandel, Sauvignon Blanc

www.driftingwines.com

Facebook/Instagram/Twitter @driftingwines



GRANITE HILL
CELLARS



Pinot Grigio - Merlot - Cabernet Sauvignon - Petite Sirah - Old Vine Zinfandel

Chardonnay - Pinot Noir

www.granitehillcellars.com



Maddie Lane Vineyards pays homage to Gail and John Kautz's granddaughter, Maddie, who represents the fourth generation of one of California's most prolific farming families.

Lodi Old Vine Zinfandel
Lodi Chardonnay

On-Premise Brand





KAUTZ & KRAMER

Kautz & Kramer represents a culmination of a lifetime of passion and dedication. John Kautz, the son of hardworking German immigrants grew up on his family farm in Lodi, California. His parents moved to the U.S. in search of the “American Dream” and purchased a small parcel of land. Gail Kramer, the daughter of a lawyer and English professor, was born in California. John & Gail were married in 1958. Together, they grew their family farming operation and helped pioneer premium wine grapes in Lodi.

Limited Production



- Lodi *Sentimental Journey* Chardonnay
- Lodi *Sheldon Ranch, Block 72* Cabernet Franc
- Lodi *Block 50* Cabernet Sauvignon

PEEPS

Your family, your best friends, those
closest to you.

They're the people you trust most.
They're the people you'd rather hang out
with than anyone else.

They're your peeps.

Your peeps come in all colors, shapes and
sizes.

They've been with you through thick and
thin. You've shared laughs and plenty of
good times together. They're what make
life worth living.

Lodi Old Vine Zinfandel

Lodi Chardonnay

Released - March 2019



Tom of Finland[®]

W I N E S

About the Artist:

Artist, Tom of Finland was born Touko Laaksonen in Finland in 1920. The pioneering artist, whose work advocated for universal human rights and sexual expression, was underground for many decades. In 2014, he was selected to be on Finland's official postal stamps, exemplifying the recognition from his own country and around the world. Tom's art can be found internationally in museums that include The Museum of Contemporary Art Los Angeles, The Art Institute of Chicago, San Francisco Museum of Modern Art and Museum of Modern Art in New York. In 2017, a biographical film and theatrical production premiered to critical acclaim.

For every bottle sold, a portion of the proceeds go directly to the Tom of Finland Foundation.



California **FREEstandingWHITE**
California **OUTstandingRED**

KAUTZ FAMILY VINEYARDS

4th Generation  *Family Growers*

Other Brands & Opportunities

- Kautz owned brands- In addition to our established brands, we offer exclusive labels that we own. Product and pricing range varies.
- Customer owned brands- We offer private labels which are supplied by the customer. Minimum production run is 1,200 cases/12 with wines to be shipped immediately following production. We work with the customer to establish their needs for product and pricing.
- Bulk Wine – Our Bear Creek Winery offers a selection of bulk wines that can be shipped throughout the world.



Distribution

- Anguilla, Antigua, Aruba, Belgium, Belize, Bermuda, Bonaire, Brazil, British Virgin Islands, Canada (Alberta, British Columbia, Manitoba, Saskatchewan, Quebec, Ontario, Newfoundland, New Brunswick, Nova Scotia, Prince Edward Island), Cayman Islands, Chile, China, Colombia, Czech Republic, Denmark, Estonia, Finland, Germany, Grenada, Guam, Hong Kong, Iceland, India, Indonesia, Japan, South Korea, Malaysia, Mexico, The Netherlands, Oman, Poland, Puerto Rico, Qatar, Romania, Russia, Singapore, Slovakia, St. Barth, St. Kitts, St. Maarten, Sweden, Switzerland, Taiwan, United Arab Emirates, The United Kingdom, Trinidad & Tobago, US Virgin Islands, USA, Vietnam

