



**MATETIC** WINE GROUP

SUSTAINABLE HIGH  
QUALITY WINES

QUINTESSENTIAL  
IMPORTER | MARKETER | DISTRIBUTOR  
[www.quintessentialwines.com](http://www.quintessentialwines.com)

# MATETIC FAMILY

## FIRST GENERATION

The family arrived from Croatia in 1892 and settled down in the Chilean Patagonia. They started with a simple shop and went on to expand to several businesses across the country.

The Matetic family has a long tradition in the Chilean agriculture since they arrived to the country and since then, they have expanded to diverse sectors of the national economy through its investment group “MH Inversiones”.

In 1999, confident of the attributes of the climate and soils of “El Rosario” valley, the fourth generation of the family decided to plant vineyards on the slopes of this unique enclosed valley within the San Antonio appellation, thus giving birth to Matetic Vineyards.

This eventually led to the establishment of Matetic Wine Group that embraced all wine projects of the Family: Matetic Vineyards, TerraPura and 8 Valleys Wines.

Today, Jorge Matetic Hartad is the actual president of Matetic Wine Group and represent the fourth generation. Thanks to Jorge’s vision and commitment to quality and sustainable farming Matetic Vineyards is now a days one of the most recognized Chilean wineries.



⊕ *Considered a Chilean “First Grows” Winery by UK award-winning wine writer and Master of Wine, Tim Atkin.*



**JORGE MATETIC HARTAD**  
PRESIDENT OF THE GROUP - CHAIRMAN



MATETIC  
TODAY

## MATETIC WINE GROUP

Within Matetic Wine Group our two main bottled wine cellars are:



*Terra Pura*





Matetic

VINEYARDS



## A PIONEERING PROJECT

Matetic Vineyards is a family-owned, biodynamic project located in the coastal valleys of San Antonio & Casablanca, Chile.

- ⊕ One of the first family in developing San Antonio Valley as a viticultural wine region.
- ⊕ Pioneer winery to plant Syrah in a cool climate region in Chile.
- ⊕ First Wine Cellar within the San Antonio Appellation.
- ⊕ First Vineyard to implement sustainable farming through organic and biodynamic agriculture within the Valley, and one of the first in the whole country.

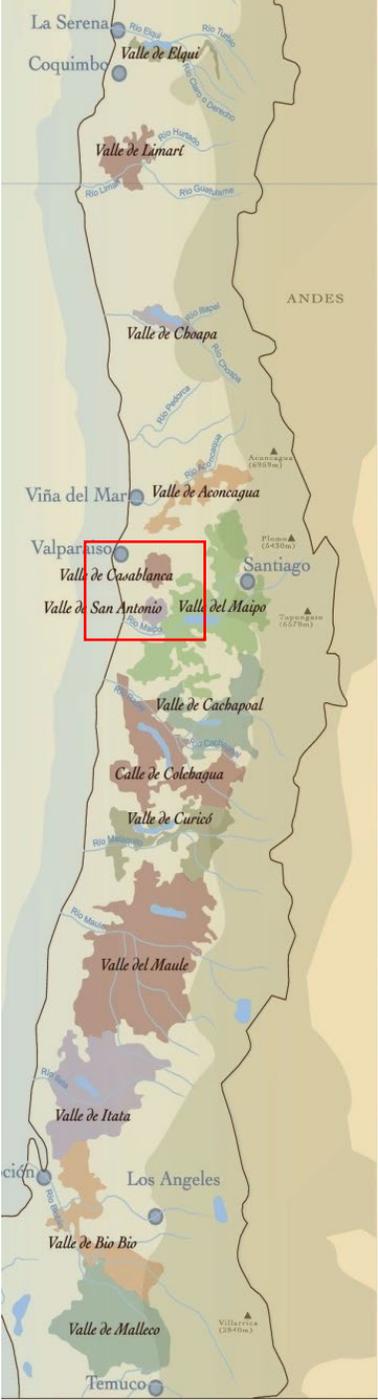


# A UNIQUE COOL CLIMATE

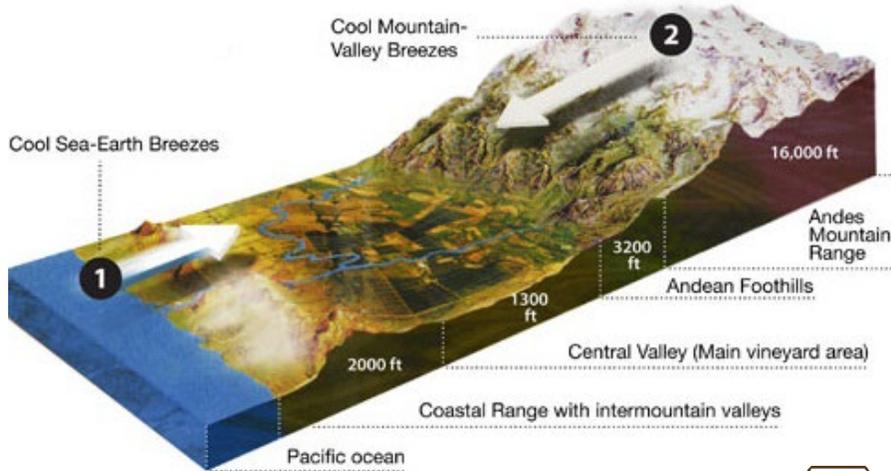
Our vineyards are located in the “El Rosario” valley, a subdivision of the San Antonio valley, on the central coast of Chile.

Nestled between the Pacific Ocean and the foothills of the Coastal Range, El Rosario is a completely enclosed valley with a surface area of 9,000 hectares (22,200 acres) and perpendicular to the ocean.

Featuring ideal conditions for growing red and white grape varieties, our 150 hectares (370 acres) of vineyards are located just 13 - 19 km (8 to 12 miles) from the ocean, with an elevation of 260 meters (850 feet) above sea level.



 Situated in the central coast of Chile.



# OUR VINEYARDS

Matetic Vineyards has 4 Cool Climate vineyards, located 270 meters above sea level in the central Coast of Chile.

⊕ 160 certified organic and biodynamic hectares.



## COOL CLIMATE

Enjoying a gentle Mediterranean climate with a long dry season, our vineyards benefit from the proximity of the Pacific Ocean. The cold waters have a positive influence, translated into early morning fogs rolling down the vineyards, lifted by the gentle afternoon breezes coming from the sea.

The average maximum temperature in summer is 26°C (78 °F) and rainfall averages 350 mm (13.8 inches), which mostly falls in winter. The dramatic fluctuation in temperature, moderate warmth of the day and the cold nights, helps to achieve a slow ripening process. These conditions result in a great concentration of aromas and flavors in the grapes, along with high natural acidity.



## ANCIENT GRANITIC SOILS

Granitic soils in Chile are only found near the mountainous Coastal Range. These ancient soils, exhibit an advanced degree of evolution and weathering, being also rich in quartz minerals, with a sandy texture and low nutrient contents. Therefore, allowing the roots to deeply explore the soil profile and also have excellent drainage.

### A. Santo Tomás Vineyard:

Red weathering granite, with a mixture of green volcanic tuff, rich in magnesium, quartz crystals and some carbonates.

### B. Valle Hermoso Vineyard:

Grey decomposed granite, with a high content of iron- rich black mica and volcanic tuff.

### C. El Rosario Vineyard:

Red weathering granite, with an upper layer of quartzic clays, mixed with quartz crystals and volcanic tuff, over a granitic parent material.



IN BALANCE  
WITH NATURE

Since the beginnings of our project, motivated by the vision of the late Alan York, we embraced organic and biodynamic agriculture as a way of crafting wines with a sense of place, looking for a balanced expression of our coastal terroir, making a commitment to our environment and to future generations.

Today, we farm more than 150 hectares (370 acres) of certified organic & biodynamic vineyards, focusing on cool climate varieties.

Understanding our whole vineyard as one organism, we take care of the fertility of our soils by applying biodynamic compost (all of which is made on our estate), seeding cover crops, and cultivation of the rows.



## ORGANIC & SUSTAINABLE PRACTICES

- The 470 acre estate is managed using organic viticulture practices to yield 100% natural grapes.
- The winery sought CERES certification for 276 acres of the property in 2004 and obtained certification for the remaining vineyards in 2012.
- The winemaking team also follow biodynamic principles including:
  - Creating an enclosed nutrient system
  - Fostering biodiversity on the property
  - Achieving an integrated management system (taking in to account relationships between organisms when problem solving)



## MORE ON BIODYNAMIC FARMING

Since 2004 / Certified in 2013, Demeter, Germany.

Biodynamics is a science translated into agricultural methods that emphasizes a holistic balance and the interrelations of soil, plants and animals in a self-regulated environment with no external inputs.

It stems from the ideas of Rudolf Steiner (1861-1925), the Austro-Hungarian philosopher who named his philosophy “anthroposophy”, or “wisdom of the human being”. He proposed using ancestral farming techniques such as understanding natural cycles and the rhythms of nature.

### 1. OBSERVE AND ABIDE BY CYCLES OF NATURE:

Respect for the cosmos and understanding different cycles and how they influence nature, translate into a Biodynamic Calendar that helps define activities in the farm.

A practical example of the relationship between cosmos and nature is to watch the direct influence the moon has on the ocean tides. Following the same line of logic, it is easy to understand how it influences the sap flow of plants.

### 2. BIODYNAMIC PREPARATIONS:

They are natural organic components used as homeopathic herbs. They are directly applied to compost, soil or plants, and their main function is to energize, fertilize and vitalize the land.

### 3. THE FARM = ONE UNIT:

In biodynamics, the farm is considered a living unit that must be respected and whose natural balance must be kept. This is why it must be treated as a closed ecosystem where man’s intervention is minimal and use of external elements must be avoided.

**BIO = life**  
**DYNAMIC = energy**

The main objective is to promote the **natural fertility** of the **soils**.



**OUR  
TEAM**



Julio Bastías – Technical Director



Emmanuel Campana – Winemaker



## MODERN WINE CELLAR

Our modern wine cellar, designed by the Matetic Vineyards' team together with the architect Laurence Odfjell, was built in 2004, taking into account every detail of the winemaking process and the care of the environment. It harmonizes the organic and biodynamic agriculture practiced in the vineyard and the natural landscape of the valley, merging with its surroundings.

With a capacity of 600 thousand liters, it has a design of gravitational flow, which allows for a delicate handling of the grape at every stage of the process, from reception and selection to fermentation and subsequent aging in barrels.

The winery has 3 underground rooms for the storage of almost 1,800 barrels, with the optimal conditions of humidity and temperature, where our wines are aged between 12 and 22 months in French oak barrels.

⊕ Vinification tanks.

⊕ Oak aging.



## OUR WINES

Our wines are the fruit of the distinctive terroir of the Rosario Valley: old granitic soils, together with the pronounced coastal influence from the Pacific Ocean, are determining factors in the production of wines with a sense of place, and true to their origin.





## CORRALILLO

Corralillo or “little farmyard” is the name of a very old wine cellar that used to be in El Rosario Valley, where wines using the País grape were once made. To honor the tradition of our terroir, we chose the name Corralillo and its symbol that is typical of our labels.

The Corralillo line is the first step into the excellence of our portfolio, into understanding how these varieties express themselves in our cool climate terroir with granitic soils and the biodynamic agriculture that we employ in our vineyards.

The Corralillo wines are **fresh** with juicy natural acidity, presenting a nice tension on the palate and standing out for their **fruit focus** and **minerality**, driven by the terroir and landscape these vineyards are in.



*Made with Certified Organic Grapes*





The name comes from the word “Equilibrio”, the Spanish word for balance, and represents our commitment to nature, by pursuing a perfect balance between the grapevines, soil and climate of our vineyards. EQ offers balanced wines with outstanding quality and elegance. Delivering great complexity with nuanced layers of flavors, EQ wines have a fine structure that guarantees great ageing potential.

This line of wines is focused on the micro-terroir of each one of their blocks of origin, where the **complexity** and **concentration** come together to produce these wines, showing great **texture** and flavor, thanks to the coastal climate, and the connection to their origin using biodynamic techniques.



*Made with Certified Organic Grapes*



# Matetic

## SYRAH

Carrying our family name, this wine truly expresses Syrah from the San Antonio Valley. Made using biodynamic principles and grapes chosen from two of the oldest blocks in our Rosario Vineyard, our icon wine embodies the essence of a cool climate Syrah, a complex and spicy example of the variety, with all the elegance and nuances of a great terroir wine.

By definition, Matetic Syrah is *the* expression of Syrah, as we were pioneers in developing biodynamic agriculture techniques in the coastal areas, showing a Syrah with great **finesse, complexity, balance** and **terroir** expression from our best two parcels.



*Made with Certified Organic Grapes*

